

Fast Start Check List

Success demands that you complete this entire Check List to maximize the AdzZoo opportunity.
Fully Complete Getting Started Check List.

Prospecting - Create A Target Market List:

Begin to develop your prospect list with a goal of a minimum of 100 names. Use the Executive Memory Jogger to add as many names as possible to your list. Identify the "Top 10/25" on your list and get 10 videos dropped in the first week. (If your car broke down in the middle of the night, who would you call?)

The Approach/Contact:

- Control the point of contact.
- Avoid the scenario of disaster.
- Your enthusiasm creates curiosity. They ask questions. You attempt to answer questions.
- You answer wrong!!! (From incorrect or incomplete information.) They jump to conclusions. The result is failure!!!
- Match-Up with your Field Trainer and begin running the Video Contact System/ "The Play:"

Order Your Marketing Tools:

- Visit the Online Store order all of your supplies.

Plan To Attend Upcoming Company Events:

- Next Local Meeting: _____ Date: _____
- Next Company Big Event: _____ Date: _____
- Other Upcoming Events: _____ Date: _____

The Presentation – Opportunity Meeting, One-on-One & Online:

- Get your prospects to the next meeting – or take the meeting to them one-on-one.
- Commit to attend all weekly Opportunity Meetings and company events for ongoing training and motivation.
- Dress for all Opportunity Meetings is business.

Complete Your Personal Online Campaign:

- Decide which AdzZoo Online Campaign is right for you.

Start Training Process With Field Trainer:

- Field Trainer assigned by your upline Leader.
- Match-Up with your Field Trainer to begin building your Fast Start Team.

Set An Appointment With Your Leader Within the First 24-48 Hours:

- Discuss starting your personal Online Campaign
- Make sure your spouse is recruited and committed to the business.
- Finish your prospect list and any other paperwork.

