

Business Plan Worksheet

Current Level

Next Promotion Level

Current Production

Promotion Requirements

Enter the exact amount you desire each month:

New Associates	Sales	Points	Income

Exactly what you will give in return for this:

Number of evenings/hours per week _____
Number of Contacts per week _____
Number of Meeting invitations per week _____
Number of Meeting attendees per week _____
Number of follow-up interviews per week _____
Number of new associates per week _____
Number of product presentations per week _____
Number of new clients per week _____

Definite date when you will possess the recruits, sales, points and income: _____

Definite date when you will write out your clear, concise, detailed statement and plan: _____

Definite times each day when you will read aloud your written statement, while vividly imagining yourself in possession of the income and new associates: _____

am

pm

